



# Waterman Workspaces



Richmond

Waterman Workspaces provide premium flexible workspace centres, uniquely designed for individuals and teams to work flexibly within a private office or utilise coworking areas on a membership basis. These workspaces feature a range of ergonomic areas such as dedicated desks, private offices and quiet zones or open areas, which have been intentionally designed for members and guests to get the most out of the workday.

Located in suburban areas around Melbourne, Australia, Waterman Workspaces have been in operation for 7 years, opening their first centre in July 2016. Since opening, Waterman have grown to provide over 25,000 square metres of flexible workspaces across seven locations, with more hubs being rapidly built to keep up with the high demand and in line with the company's growth trajectory.

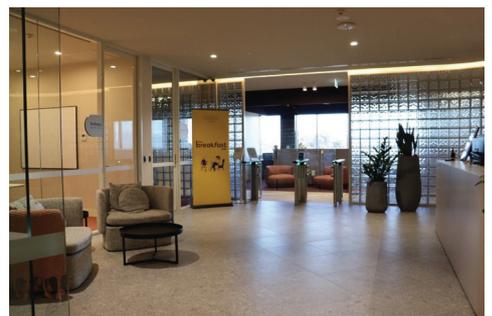
These versatile hubs host over 2,000 local businesses and connect more than 3,000 members in a new-age approach to the office dynamic. With so many members and guests passing through Waterman Workspaces daily, the need to provide secure facilities with high-end access control solutions was a key component to the design in these work hubs.



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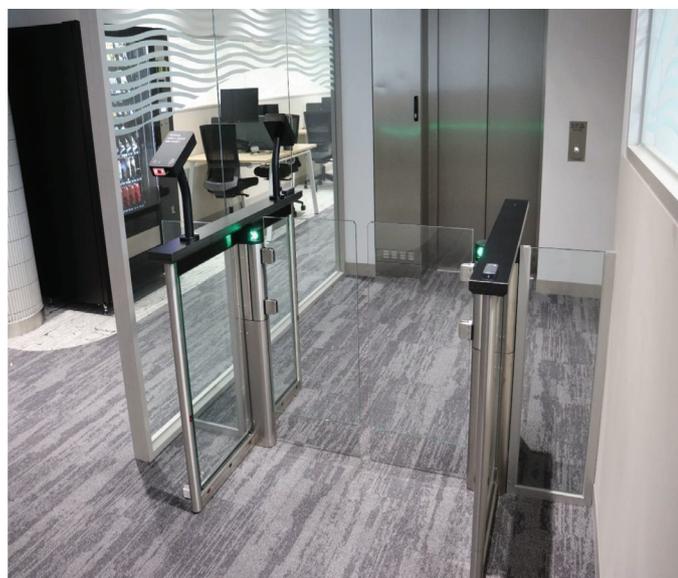


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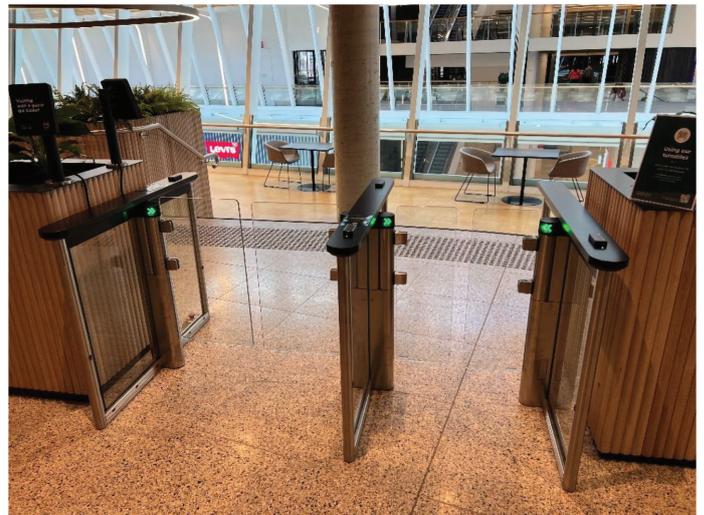
As Waterman Workspaces are membership based, they required a solution which would control access into their multiple facilities, incorporate their membership system, plus run billing to their clients. For this, Waterman selected to use Integrity, a software system designed to effortlessly manage members through digital infrastructure. The software electronically bills clients and allows for members to view account details, book desks and spaces, or bring guests to the centre.

With such modern membership software allowing for members to really be in control, Waterman needed an entrance control solution which could integrate and continue to allow members the freedom to enter and exit sites without relying on staff assistance.

The SpeedStile FLs is a fast and efficient entrance control gate providing continuous passage up to 40 people per minute. This is especially important for Waterman Workspaces who have continual ingress and egress throughout the workday. The FLs gate boasts elegance and aesthetics alike, with glass paneling to provide transparency and a flawless finish into its surrounds. The SpeedStile



With a growth trajectory to more than double the number of locations within their portfolio over the next two years, Waterman has a clear vision of what they want their facilities to look like aesthetically in addition to the functionality they require. Selected as the entrance control solution to be installed across the Waterman centres was the SpeedStile FLs 1200 BA with varying glass heights dependent on the location.



range is extremely versatile in their design, footprint, installation, and integration capabilities, making them a superior choice for clients wanting continuity across a range of sites.

Installed on each site is a pair of access gates, comprised of one narrow lane and one wide lane Gunnebo SpeedStile FLs. Just a simple tap of a card provides bi-directional access in and out of the facilities, making them incredibly easy to use.

The SpeedStile FLs has increased security considerably within Waterman Workspaces locations. The gates allow for full visibility of visitor access and real-time capacity levels, ensuring the facilities are always upkept and members are adhering to the terms and conditions of their memberships.

Gunnebo SpeedStiles have been carefully designed to not only be reliable and secure access control systems, but to integrate with various Gunnebo and third-party systems to enhance the overall usability of the gates. Waterman have designed a large component of their business around the integration with SpeedStiles FLs gates.

When group or office memberships are purchased, the client can include as few or as many access passes as desired. As flexibility of working is a primary objective for Waterman and its members, it was required that members could easily bring guests or additional colleagues who are non-members to be able to work collaboratively.

Needing a way to simply bill their clients when they were accompanied by non-members or had exceeded their membership visits is where the advanced integration capabilities of the SpeedStile FLs are utilised.

The SpeedStil FLs has the Integrity membership scanning software installed on the lid. When a member scans their access pass, it authorises them with the membership system; Once verified, the gate opens and allows passage. This process only takes approximately 3 seconds from badging to verification per user, making it a seamless process.

When non-members attend the centre or visits have exceeded capacity, using the facility still occurs with no disruption; the account is simply billed based off the number of additional guests / visits the SpeedStiles record. This allows for stress free contactless entry and heightened visibility over visitation for Waterman and its members alike.



Since installing the entrance gates, Waterman Workspaces have secured their facilities, increased visibility over member levels and elevated front entrances throughout. With each new site, the SpeedStile FLs plays an integral role in continuing to deliver a seamless experience to members and guests.

“As we have been in operation for quite some time, our original two legacy locations weren’t fitted with the entrance gates,” explained Systems and Operations Manager of Waterman Workspaces, Cliff Durkin.

“It was our third location we decided to elevate our offering and install access control – we just needed to find a solution compatible with our membership system and that met our needs as an organization. Since installation in site three, it was made evident the positive impact the solution had on our business,” Cliff continued.

“Therefore, are continuing to install the SpeedStile FLs gates across our rapidly growing portfolio within Melbourne.”



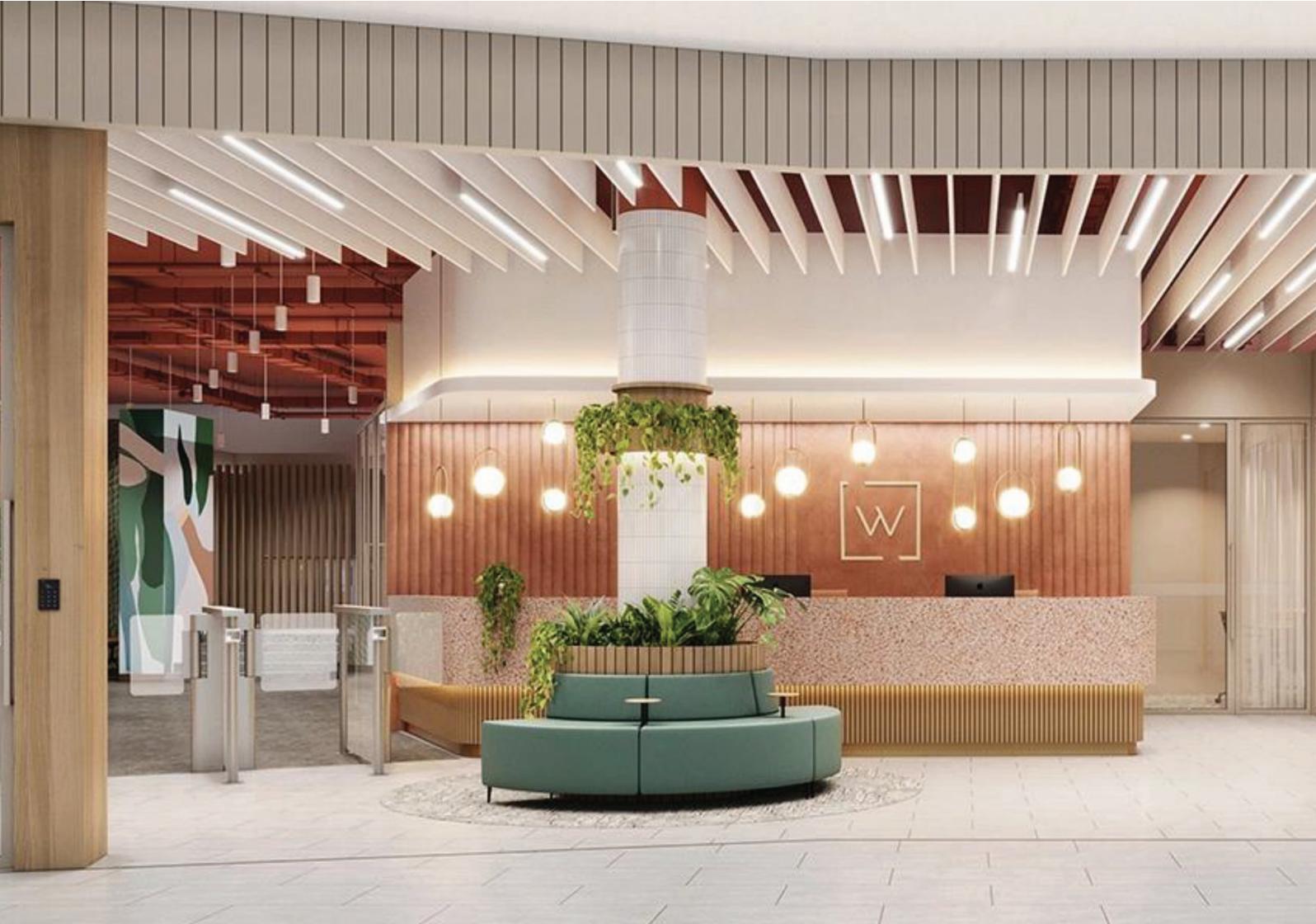
Through Waterman Workspaces, members can enjoy commitment-free flexibility of an office environment. Integrating membership and billing systems with entrance gates allows Waterman to enjoy the benefits of enhanced access control across their estate without needing additional reception staff.

With peace of mind over the security of their facilities, more time can be focused on member experience and elevating their business.

Overall, the installation across locations of narrow and wide lane SpeedStile FLs gates has provided Waterman Workspaces a competitive edge. Each

site boasts a feeling of luxury, flow, and security – with the SpeedStile FLs being a focal point within locations. Post-pandemic, the idea behind “hire-a-desk” has never been more relevant. Work from home has become a new norm, with the need for entire office building leases per company diminishing.

Waterman Workspaces have reinvented the office environment to align with societal changes, without compromising the general need for security, visibility, and accessibility. Waterman – Workspace to spark your next leap forward.



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